



Co-Productions Workshop

A part of the *Opera Management Academy* by Opera Co-Pro.

London, 26th September 2018, 13.00-17.00.

Opera Co-Pro presents its first workshop on co-productions. The workshop is aimed at getting insights on how to promote online your available productions on rental or sale and launch co-production projects to find new partners. You will meet potential partners and get the chance to present your projects straightaway.

The workshop is addressed to general managers, artistic directors, production managers, international relations managers, producers, opera managers, advisors and performing arts & management students.

Computers provided (Windows).

All participants are also entitled a free 1-hour consultancy session with the Opera Co-Pro team. The session can be scheduled online or in person.

The course is held in English and Italian.

PROGRAMME

13.00-13.15 Registration

13.15-14.00 Digital Empowerment for opera

14.15-15.15 Multi-planning and budgeting for co-productions

15.15-15.35 PAUSE

15.35-16.30 Register your production on the online marketplace

16.30-17.00 Present your co-production to possible partner companies.

17.00-19.00 Aperitivo and networking.



WHAT TO BRING WITH YOU:

- At least one opera project that your company wants to rent/sell (past productions) and/or one opera project to co-produce (future productions).
- Type and Dimensions of your venue/s
- Production pictures possibly in HD
- Production video
- Information on creative team

*for management students: prepare a fake production to advertise and work on.

SPEAKERS ANNOUNCED

Anna Costalonga, Chief Technology Officer Opera Co-Pro

Giorgio Morizio, CEO Labinf Sistemi, Opera ERP

Ambra Sorrentino, CEO and Founder Opera Co-Pro

COST

160 £ Full price (registration after 7th September)

120 £ Early booking (registration before 7th September)

85 £ Small companies (yearly budget ≤ 300.000 £)

70 £ Student

65 £ Second participant



APPLICATION

Please send your application to **Ambra Sorrentino** at ambra@operacopro.com stating:

1. Name and Surname
2. Company
3. Job title
4. Phone number
5. Email address
6. Preferred consultancy date between 24th-30th September.
7. Proof of payment of the application fee.

Please pay at these links:

[160 £ Full price](#)

[120 £ Early booking \(registration before 7th September\)](#)

[85 £ Small companies \(yearly budget ≤ 300.000 £\)](#)

[70 £ Student](#)

[65 £ Second participant](#)

INFO and APPLICATIONS: AMBRA SORRENTINO

0044 7484656696

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Opera Management Academy of Opera Co-Pro Ltd, a member of the Digital Skills and Jobs coalition of the European Commission.



**Digital Skills and
Jobs Coalition**



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